

SANKO : SANKO DIECASTING (THAILAND) PUBLIC COMPANY LIMITED

3M/2022 (Jan - Mar 2022)

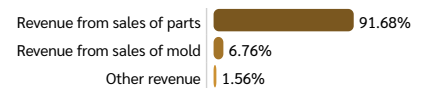
Business Overview

Operates the business of manufacturing parts made from Aluminium and Zinc according to customers' specification by using High-Pressure Diecasting method or "HPDC" and Gravity.

Business Highlight

To become the experts in all metal diecasting, resulting in different kinds of products. The Company can provide a variety of molds to match the demands of the customers completely.

Revenue Structure



Performance and Analysis 3M/2022

	3M22	3M21	2021	2020
Income Statement (MB)				
Revenues	170.76	156.98	651.25	450.82
Expenses	166.21	152.56	632.09	478.68
Net Profit (Loss)	2.56	2.62	13.50	-35.42
Balance Sheet (MB)				
Assets	487.54	453.76	500.64	434.82
Liabilities	297.93	277.81	313.81	261.48
Shareholders' Equity	189.61	175.95	186.84	173.33
Cash Flow (MB)				
Operating	28.21	-2.83	0.71	24.71
Investing	-1.67	-1.02	-6.46	-18.37
Financing	-20.17	-3.74	3.52	4.93
Financial Ratio				
EPS (Baht)	0.01	0.01	0.04	-0.12
GP Margin (%)	12.09	13.73	13.36	8.96
NP Margin (%)	1.50	1.67	2.07	-7.86
D/E Ratio (x)	1.57	1.58	1.68	1.51
ROE (%)	7.36	-19.20	7.50	-18.40
ROA (%)	4.09	-6.69	4.10	-6.39

Business Performance Summary

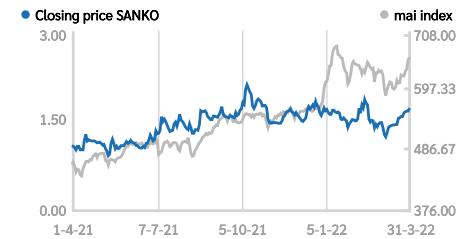
In 2021, the Company's net profit was at 13.50 million Baht of 2.07% of the total revenue. This year, the Company's total income was 651.25 million Baht, at 201.49 million Baht increase from the previous year or 44.80%. This is due to an increase in the customers' orders both old and new who became more confident with the price and quality of the Company's products. The gross profit was at 13.36% and the profit from operation was at 15.47 million Baht or 2.37% of the total revenue.

Key Milestones

2013 The Company trades its stocks for the first day in mai.
2015 The Extraordinary General Shareholder's Meeting (1st/2015) came to the resolution for allowing the increase in registered capital of 37.34 MB or 74,681,625 share, increasing the registered capital from 113 MB. to 150.34 MB. or the total 300,681,625 shares, at 0.50 Baht per share.
2018 The Company had changed the registered the capital since there had been an increase in investment. To the new amount of 199.39 MB. at 0.50 Baht per share.
2022 The Company's registered capital is 158.33 MB. The paid-in Capital of 158.33 MB. with the total of 316,662,232 shares

Stock Information

mai / INDUS



as of 31/03/22	SANKO	INDUS	mai
P/E (X)	41.27	34.68	59.24
P/BV (X)	2.98	2.21	3.67
Dividend yield (%)	0.08	2.18	1.18
	31/03/22	31/12/21	31/12/20
Market Cap (MB)	543.04	536.87	286.95
Price (B/Share)	1.76	1.74	0.93
P/E (X)	41.27	125.41	-
P/BV (X)	2.98	2.92	1.72

CG Report:



Business Plan

2021 Invested in installing 2 sets of CNC Drill & Tapping Center machines and 1 set of CNC Lathe machines to support more orders.

Sustainable Development Plan

Continuous development in all areas and using various strategies to improve the Company's performance.

Risk Management Policy

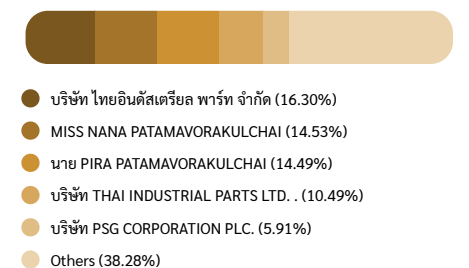
1. Risks from relying on major customers In 2021, there were 3 major customers accounting for 50% of the total of sales and services, which may affect the Company if the said customers were to relocate. The Company states dictates that the sales ratio per customer must not exceed 30% of the total sales in order to prevent any effects in case there are changes to the customers.
2. Risks from the fluctuation in the costs of raw materials Diecasting requires Aluminum bar as the main material. In the parts, prices had fluctuated, and the Company had agreed with some customers to adjust the price of goods according to the price closely and plan the orders in advance to reduce the risks of materials shortages.
3. Risks from quality control Products quality is a significant factor for the automobile industry that the manufacturers all pay attention to. Any errors may result in losing the customers or orders cancellation if the products are not up to standard. The Company, therefore, has regulated clear KPI regarding defects and has invested equipment to inspect and control the quality according to the standard set by the customer, resulting in the consumers' confident and trusts in the business under the international standards.

Recent Awards and Recognitions

Outstanding Delivery & Quality 2016 – 2017 (Vibracoustic)
 Certificate of Registration ISO 9001:2015

Major Shareholders

as of 18/03/2022



Company Information and Contact

<http://www.sankothai.net>

 0-3301-0701-5, 0-2597-9780-2
 3/14 Rojana Industrial Park, Moo 2, Tambol Nong Bua, Amphur Ban Khai Rayong 21120
 Other Trading Info : https://www.settrade.com/C04_01_stock_quote_p1.jsp?txtSymbol=SANKO

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