

## SANKO : SANKO DIECASTING (THAILAND) PUBLIC COMPANY LIMITED

YE/2564 (Jan - Dec 2021)

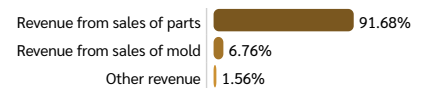
## Business Overview

Operates the business of manufacturing parts made from Aluminium and Zinc according to customers' specification by using High-Pressure Diecasting method or "HPDC" and Gravity. The Company also provides service of designing and making mold by customers' specification.

## Business Highlight

To become the experts in all metal diecasting, resulting in different kinds of products. The Company can provide a variety of molds to match the demands of the customers completely.

## Revenue Structure



## Performance and Analysis 2021

	2021	2020	2019	2018
<b>Income Statement (MB)</b>				
Revenues	651.25	450.82	602.14	545.94
Expenses	632.09	478.68	563.63	523.75
Net Profit (Loss)	13.50	-35.42	38.19	11.82
<b>Balance Sheet (MB)</b>				
Assets	500.64	434.82	436.90	383.70
Liabilities	313.81	261.48	225.37	207.69
Shareholders' Equity	186.84	173.33	211.52	176.01
<b>Cash Flow (MB)</b>				
Operating	0.71	24.71	61.45	42.67
Investing	-6.46	-18.37	-39.09	-25.23
Financing	3.52	4.93	-30.60	-13.63
<b>Financial Ratio</b>				
EPS (Baht)	0.04	-0.12	0.13	0.04
GP Margin (%)	13.36	8.96	19.51	17.90
NP Margin (%)	2.07	-7.86	6.34	2.17
D/E Ratio (x)	1.68	1.51	1.07	1.18
ROE (%)	7.50	-18.40	19.71	6.92
ROA (%)	4.10	-6.39	9.42	6.26

## Business Performance Summary

In 2021, the Company's net profit was at 13.50 million Baht of 2.07% of the total revenue. This year, the Company's total income was 651.25 million Baht, at 201.49 million Baht increase from the previous year or 44.80%. This is due to an increase in the customers' orders both old and new who became more confident with the price and quality of the Company's products. The gross profit was at 13.36% and the profit from operation was at 15.47 million Baht or 2.37% of the total revenue.

## Key Milestones

- 2013** The Company trades its stocks for the first day in mai.
- 2015** The Extraordinary General Shareholder's Meeting (1st/2015) came to the resolution for allowing the increase in registered capital of 37.34 MB or 74,681,625 share, increasing the registered capital from 113 MB. to 150.34 MB. or the total 300,681,625 shares, at 0.50 Baht per share.
- 2018** The Company had changed the registered the capital since there had been an increase in investment. To the new amount of 199.39 MB. at 0.50 Baht per share.
- 2021** The Company's registered capital is 199.39 MB. The paid-in Capital of 152.69 MB. with the total of 305,387,696 shares

## Stock Information

mai / INDUS



as of 31/12/21	SANKO	INDUS	mai
P/E (X)	125.41	33.85	58.21
P/BV (X)	2.92	2.31	3.42
Dividend yield (%)	-	1.86	1.18
<b>31/12/21 31/12/20 31/12/19</b>			
Market Cap (MB)	536.87	286.95	253.47
Price (B/Share)	1.74	0.93	0.83
P/E (X)	125.41	-	8.39
P/BV (X)	2.92	1.72	1.24

CG Report:

Company Rating: 83

## Business Plan

**2021** Invested in installing 2 sets of CNC Drill & Tapping Center machines and 1 set of CNC Lathe machines to support more orders.

## Sustainable Development Plan

Continuous development in all areas and using various strategies to improve the Company's performance.

## Risk Management Policy

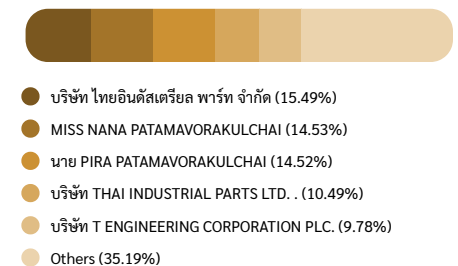
- Risks from relying on major customers** In 2021, there were 3 major customers accounting for 50% of the total of sales and services, which may affect the Company if the said customers were to relocate. The Company states dictates that the sales ratio per customer must not exceed 30% of the total sales in order to prevent any effects in case there are changes to the customers.
- Risks from the fluctuation in the costs of raw materials** Diecasting requires Aluminum bar as the main material. In the past, prices had fluctuated, and the Company had agreed with some customers to adjust the price of goods according to the price of the material. The Company also watches the market price closely and plan the orders in advance to reduce the risks of materials shortages.
- Risks from quality control** Products quality is a significant factor for the automobile industry that the manufacturers all pay attention to. Any errors may result in losing the customers or orders cancellation if the products are not up to standard. The Company, therefore, has regulated clear KPI regarding defects and has invested equipment to inspect and control the quality according to the standards set by the customers, resulting in the consumers' confident and trusts in the business under the international standards.

## Recent Awards and Recognitions

Outstanding Delivery & Quality 2016-2017 (Vibracoustic)  
Certificate of Registration I ISO 9001:2015

## Major Shareholders

as of 19/03/2021



## Company Information and Contact

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[https://www.settrade.com/C04\\_01\\_stock\\_quote\\_p1.jsp?txtSymbol=SANKO](https://www.settrade.com/C04_01_stock_quote_p1.jsp?txtSymbol=SANKO)

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