mai / INDUS

mai

as of 31/08/2022



#### **Business Overview**

Operates the business of manufacturing parts made from Aluminium and Zinc according to customers' specification by using High-Pressure Diecasting method or "HPDC" and Gravity.

6M22 6M21 2021 2020

## **Business Highlight**

To become the experts in all metal diecasting, resulting in different kinds of products. The Company can provide a variety of molds to match the demands of the customers completely.

#### Revenue Structure

Stock Information

as of 30/06/22

| Revenue From Operations |       | 98.68% |
|-------------------------|-------|--------|
| Other Income            | 1.32% |        |

# Performance and Analysis 6M/2022

|                      | 6M22   | 6M21   | 2021   | 2020   |
|----------------------|--------|--------|--------|--------|
| Income Statement (   | (MB)   |        |        |        |
| Revenues             | 336.61 | 319.31 | 651.25 | 450.82 |
| Expenses             | 329.47 | 309.08 | 632.09 | 478.68 |
| Net Profit (Loss)    | 3.55   | 6.55   | 13.50  | -35.42 |
| Balance Sheet (MB)   | )      |        |        |        |
| Assets               | 490.17 | 480.56 | 500.64 | 434.82 |
| Liabilities          | 300.00 | 300.68 | 313.81 | 261.48 |
| Shareholders' Equity | 190.17 | 179.89 | 186.84 | 173.33 |
| Cash Flow (MB)       |        |        |        |        |
| Operating            | 49.55  | 8.45   | 0.71   | 24.71  |
| Investing            | -3.08  | -2.29  | -6.46  | -18.37 |
| Financing            | -41.58 | -0.24  | 3.52   | 4.93   |
| Financial Ratio      |        |        |        |        |
| EPS (Baht)           | 0.01   | 0.02   | 0.04   | -0.12  |
| GP Margin (%)        | 11.74  | 14.58  | 13.36  | 8.96   |
| NP Margin (%)        | 1.05   | 2.05   | 2.07   | -7.86  |
| D/E Ratio (x)        | 1.58   | 1.67   | 1.68   | 1.51   |
| ROE (%)              | 5.67   | -7.33  | 7.50   | -18.40 |
| ROA (%)              | 3.31   | -1.27  | 4.10   | -6.39  |

#### **Business Performance Summary**

For the quarter 2 Financial report of the Company reported a net profit of 0.989 million Baht. Net profit decreased 74.89%, from the previous year in the same periods. Due to the spread of the Coronavirus Disease 2019 (COVID-19), which has affected the global economy including higher raw material costs and energy cost increase, these factors are still the main factor affecting the Company's revenue. However, even if the price of raw materials has been raised in accordance with the market price. The company is able to adjust the selling price to collect from customers according to the contract agreed in the next installment, allowing improve gross profit. According to sales that continued to increase.

#### Key Milestones

2013 The Company trades its stocks for the first day in mai.

2015 The Extraordinary General Shareholder's Meeting (1st/2015) came to the resolution for allowing the increase in registered capital of 37.34 MB or 74,681,625 share, increasing the registered capital from 113 MB to 150.34 MB. or the total 300.681.625 shares, at 0.50 Baht per share.

2018 The Company had changed the registered the capital since there had been an increase in investment. To the new amount of 199.39 MB. at 0.50 Baht per share.

**2022** The Company's registered capital is 158.33 MB. The paid-in Capital of 158.33 MB, with the total of 316.662.232 shares

#### 

| P/E (X)            | 31.55    | 21.87    | 50.98    |
|--------------------|----------|----------|----------|
| P/BV (X)           | 2.24     | 1.87     | 3.11     |
| Dividend yield (%) | 0.11     | 2.37     | 1.26     |
|                    |          |          |          |
|                    | 30/06/22 | 30/12/21 | 30/12/20 |
| Market Cap (MB)    | 424.33   | 536.87   | 286.95   |
| Price (B/Share)    | 1.34     | 1.74     | 0.93     |
| P/E (X)            | 31.55    | 125.41   | -        |
| P/BV (X)           | 2.24     | 2.92     | 1.72     |
| 1,5100             | 2.24     | 2.,,2    | 2        |

SANKO

INDUS

CG Report:  $\triangle$   $\triangle$   $\triangle$ 

# Business Plan

**2021** Invested in installing 2 sets of CNC Drill & Tapping Center machines and 1 set of CNC Lathe machines to support more orders.

## Sustainable Development Plan

Continuous development in all areas and using various strategies to improve the Company's performance.

#### Risk Management Policy

- 1. Risks from relying on major customers In 2021, there were 3 major customers accounting for 50% of the total of sales and services, which may affect the Company if the said customers were to relocate. The Company states dictates that the sales ratio per customer must not exceed 30% of the total sales in order to prevent any effects in case there are changes to the customers.
- 2. Risks from the fluctuation in the costs of raw materials Diecasting requires Aluminum bar as the main material. In the parts, prices had fluctuated, and the Company had agreed with some customers to adjust the price of goods according to the price closely and plan the orders in advance to reduce the risks of materials shortages.
- 3. Risks from quality control Products quality is a significant factor for the automobile industry that the manufacturers all pay attention to . Any errors may result in losing the customers or orders cancellation if the products are not up to standard. The Company, therefore, has regulated clear KPI regarding defects and has invested equipment to inspect and control the quality according to the standard set by the customer, resulting in the consumers' confident and trusts in the business under the international standards.

# THAI INDUSTRIAL PARTS LTD. (26.79%)

- MISS NANA PATAMAVORAKULCHAI (14.53%)
- MR. PIRA PATAMAVORAKULCHAI (14.49%)
- PSG CORPORATION PLC. (5.91%)
- MR. PEE PATAMAVORAKULCHAI (4.45%)
- Others (33.83%)

Major Shareholders

# Company Information and Contact

http://www.sankothai.net

0-3301-0701-5, 0-2597-9780-2

3/14 Rojana Industrial Park, Moo 2, Tambol Nong Bua, Amphur Ban Khai Rayong 21120

GD Other Trading Info.

https://www.settrade.com/C04\_01\_stock\_quote\_p1.jsp?

txtSymbol=SANKO

## **Recent Awards and Recognitions**

Outstanding Delivery & Quality 2016 – 2017 (Vibracoustic)
Certificate of Registration ISO 9001:2015

Remarks: This document is prepared by the listed company and aimed to disseminate the listed company's information to investors for only investment decisions, upport. The listed company does not give investment advice or recommendation regarding the listed company's securities. Before making investment decisions, investors should study additional information and seek advice from relevant professionals. In no event shall the listed company be responsible for any loss or damage arising from the use of the information contained herein. The listed company reserves the right to amend the content specified in this document without prior notice. Unless otherwise permitted by the listed company, copy, modification, or dissemination of this document or the content contained herein is prohibited. In case there is any questions regarding the listed company information, the investors may seek for additional information from the report or information which the listed company has disclosed through the Office of the Securities and Exchange Commission's and/or the Stock Exchange of Thailand's channel.