

**Business Overview**

Operates the business of manufacturing parts made from Aluminium and Zinc according to customers' specification by using High-Pressure Diecasting method or "HPDC" and Gravity. The Company also provides service of designing mould and then subcontract mould manufacturing companies to manufacture mould to be used in production of such parts by customers' specification.

**Financial Statement**

	2022	2021	2020	2019
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**Income Statement (MB)**

	2022	2021	2020	2019
Revenues	717.66	651.25	450.82	602.14
Expenses	689.10	632.09	478.68	563.63
Net Profit (Loss)	21.80	13.50	-35.42	38.19

**Balance Sheet (MB)**

	2022	2021	2020	2019
Assets	513.67	500.64	434.82	436.90
Liabilities	305.25	313.81	261.48	225.37
Shareholders' Equity	208.42	186.84	173.33	211.52

**Cash Flow (MB)**

	2022	2021	2020	2019
Operating	80.12	0.71	24.71	61.45
Investing	-39.90	-6.46	-18.37	-39.09
Financing	-44.09	3.52	4.93	-30.60

**Financial Ratio**

	2022	2021	2020	2019
EPS (Baht)	0.07	0.04	-0.12	0.13
GP Margin (%)	13.47	13.36	8.96	19.51
NP Margin (%)	3.04	2.07	-7.86	6.34
D/E Ratio (x)	1.46	1.68	1.51	1.07
ROE (%)	11.03	7.50	-18.40	19.71
ROA (%)	5.63	4.10	-6.39	9.42

**Business Plan**

2023 Invested in installing machines to support more orders.

- CNC Drill & Tapping Center @ 3 Set (3.14 MB./Set)
- CNC Lathe @ 2 Set (2.75 MB./Set)
- Installation transformer for new machine

**Sustainable Development Plan**

Continuous development in all areas and using various strategies to improve the Company's performance.

**Business Highlight**

To become the experts in all metal diecasting, resulting in different kinds of products. The Company can provide a variety of molds to match the demands of the customers completely.

**Performance and Analysis****Business Performance Summary**

In the year 2022, the Company had improved the manufacturing methods and effectively controlled the costs making the gross profit of 2022 higher than the previous year. The sales increased 10.72% when compared to the year 2021.

In 2022, the Company's net profit was 21.80 million Baht a 3.04% of the total revenue. This year, the Company's total earnings was 717.65 million Baht, a 66.40 million Baht increase from the previous year or 10.20% increase. This is due to an increase in both old and new customers' orders who were confident with the quality and the price of the products, resulting in the gross profit of 14.42% and profit from operations at 27.58 million Baht, or 3.84% of the total income.

**Key Milestones**

**2013** The Company trades its stocks for the first day in mai.

**2015** The Extraordinary General Shareholder's Meeting (1st/2015) came to the resolution for allowing the increase in registered capital of 37.34 MB or 74,681,625 share, increasing the registered capital from 113 MB. to 150.34 MB. or the total 300,681,625 shares, at 0.50 Baht per share.

**2018** The Company had changed the registered the capital since there had been an increase in investment. To the new amount of 199.39 MB. at 0.50 Baht per share.

**2022** The Company's registered capital is 158.33 MB. The paid-in Capital of 158.33 MB. with the total of 316,662,232 shares

**Risk Management Policy**

**1. Risks from relying on major customers** The Company's business is producing goods according to the customers' orders. In 2022, there were major customers with the total sales ratio of more than 50% of the total sales and services. This means that the revenue of the Company may be affected if the major customers adjust their orders. The company has the policy to control the sales made to each of the clients to be no more than 30% of the total sales volume. This is to prevent any effect to the company's revenue should the major clients were to change.

**2. Risks from the fluctuation in the costs of raw materials** Diecasting requires Aluminum bar as the main material. Between the year 2018 to 2022, prices had fluctuated, and the Company had agreed with some customers to adjust the price of goods according to the price closely and plan the orders in advance to reduce the risks of materials shortages.

**3. Risks from quality control** Products quality is a significant factor for the automobile industry that the manufacturers all pay attention to. Any errors may result in losing the customers or orders cancellation if the products are not up to standard. The Company, therefore, has regulated clear KPI regarding defects and has invested equipment to inspect and control the quality according to the standard set by the customer, resulting in the consumers' confident and trusts in the business under the international standards.

**Recent Awards and Recognitions**

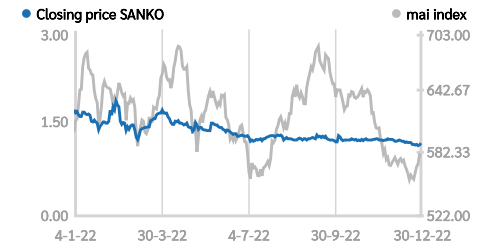
Outstanding Delivery & Quality 2016 – 2017 (Vibracoustic)  
Certificate of Registration ISO 9001:2015

**Revenue Structure**

Revenue From Operations 98.91%  
Other Income 1.09%

**Stock Information**

mai / INDUS



as of 30/12/22	SANKO	INDUS	mai
P/E (X)	22.24	22.63	54.51
P/BV (X)	1.93	1.73	2.98
Dividend yield (%)	0.12	2.45	1.14

	30/12/22	30/12/21	30/12/20
Market Cap (MB)	389.49	536.87	286.95
Price (B/Share)	1.23	1.74	0.93
P/E (X)	22.24	125.41	-
P/BV (X)	1.93	2.92	1.72

CG Report:

**Major Shareholders**

as of 28/02/2023

- THAI INDUSTRIAL PARTS LTD. (16.30%)
- MISS NANA PATAMAVORAKULCHAI (14.53%)
- MR. PIRA PATAMAVORAKULCHAI (14.49%)
- PSG CORPORATION PLC. (10.49%)
- MR. PEE PATAMAVORAKULCHAI (5.91%)
- Others (38.28%)

**Company Information and Contact**

<http://www.sankothai.net>



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Other Trading Info. :

[https://www.settrade.com/C04\\_01\\_stock\\_quote\\_p1.jsp?txtSymbol=SANKO](https://www.settrade.com/C04_01_stock_quote_p1.jsp?txtSymbol=SANKO)