

**Business Overview**

Operates the business of manufacturing parts made from Aluminium and Zinc according to customers' specification by using High-Pressure Diecasting method or "HPDC" and Gravity. The Company also provides service of designing mould and then subcontract mould manufacturing companies to manufacture mould to be used in production of such parts by customers' specification.

Financial Statement

	6M23	6M22	2022	2021
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Income Statement (MB)

Revenues	391.15	336.61	717.66	651.25
Expenses	351.46	329.47	689.10	632.09
Net Profit (Loss)	29.50	3.55	21.80	13.50

Balance Sheet (MB)

Assets	533.28	490.17	513.67	500.64
Liabilities	302.01	300.00	305.25	313.81
Shareholders' Equity	231.27	190.17	208.42	186.84

Cash Flow (MB)

Operating	10.91	49.55	80.12	0.71
Investing	-3.17	-3.08	-39.90	-6.46
Financing	4.56	-41.58	-44.09	3.52

Financial Ratio

EPS (Baht)	0.09	0.01	0.07	0.04
GP Margin (%)	19.53	11.74	13.47	13.36
NP Margin (%)	7.54	1.05	3.04	2.07
D/E Ratio (x)	1.31	1.58	1.46	1.68
ROE (%)	22.66	5.67	11.03	7.50
ROA (%)	11.94	3.31	5.63	4.10

Business Plan

-Apply technology and innovation to be utilized in production line in order to increase the efficiency of production line to be up dat
-The supervision of cost to enable the competitions domestic and international
-As of year 2024, we do not have any additional investment as we would like to produce in fullest capacity at this moment

Sustainable Development Plan

Continuous development in all areas and using various strategies to improve the Company's performance.

Business Highlight

To become the experts in all metal diecasting, resulting in different kinds of products. The Company can provide a variety of molds to match the demands of the customers completely.

Performance and Analysis**Business Performance Summary**

In the 2nd quarter ended June 30, 2023 The Company had a net profit of baht 12.603 million, an increase from the previous year of baht 11.614 million or 1174.32 %, with the following main factors:

1. Increased revenue sales from the previous year about for 11.62% mainly due to the company's sales increase from new customer and existing customer increased order volume and price up from main customer.
2. Decrease in cost of raw material prices during the 2nd quarter of 2023 and compared to the 2nd quarter of 2022, the average purchase price of raw materials per quarter decreased by 14.02%.

Key Milestones

2013 The Company trades its stocks for the first day in mai.

2015 The Extraordinary General Shareholder's Meeting (1st/2015) came to the resolution for allowing the increase in registered capital of 37.34 MB or 74,681,625 share, increasing the registered capital from 113 MB. to 150.34 MB. or the total 300,681,625 shares, at 0.50 Baht per share.

2018 The Company had changed the registered the capital since there had been an increase in investment. To the new amount of 199.39 MB. at 0.50 Baht per share.

2022 The Company's registered capital is 158.33 MB. The paid-in Capital of 158.33 MB. with the total of 316,662,232 shares

Risk Management Policy

1. Risks from relying on major customers The Company's business is producing goods according to the customers' orders. In 2022, there were major customers with the total sales ratio of more than 50% of the total sales and services. This means that the revenue of the Company may be affected if the major customers adjust their orders. The company has the policy to control the sales made to each of the clients to be no more than 30% of the total sales volume. This is to prevent any effect to the company's revenue should the major clients were to change.

2. Risks from the fluctuation in the costs of raw materials Diecasting requires Aluminum bar as the main material. Between the year 2018 to 2022, prices had fluctuated, and the Company had agreed with some customers to adjust the price of goods according to the price closely and plan the orders in advance to reduce the risks of materials shortages.

3. Risks from quality control Products quality is a significant factor for the automobile industry that the manufacturers all pay attention to . Any errors may result in losing the customers or orders cancellation if the products are not up to standard. The Company, therefore, has regulated clear KPI regarding defects and has invested equipment to inspect and control the quality according to the standard set by the customer, resulting in the consumers' confident and trusts in the business under the international standards.

Recent Awards and Recognitions

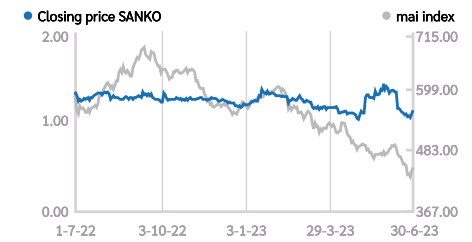
Outstanding Delivery & Quality 2016 – 2017 (Vibracoustic)
Certificate of Registration ISO 9001:2015

Revenue Structure

Revenue From Operations	99.2%
Other Income	0.8%

Stock Information

mai / INDUS



as of 30/06/23	SANKO	INDUS	mai
P/E (X)	10.16	62.15	69.74
P/BV (X)	1.63	1.38	2.41
Dividend yield (%)	1.81	2.97	1.46

	30/06/23	30/12/22	30/12/21
Market Cap (MB)	367.33	389.49	536.87
Price (B/Share)	1.16	1.23	1.74
P/E (X)	10.16	22.24	125.41
P/BV (X)	1.63	1.93	2.92

CG Report:

**Major Shareholders**

as of 31/07/2023



- THAI INDUSTRIAL PARTS LTD. (24.90%)
- MISS NANA PATAMAVORAKULCHAI (14.53%)
- MR. PIRA PATAMAVORAKULCHAI (14.49%)
- PSG CORPORATION PLC. (5.91%)
- MR. PEE PATAMAVORAKULCHAI (4.45%)
- Others (35.72%)

Company Information and Contact

<http://www.sankothai.net>



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Other Trading Info. :
https://www.settrade.com/C04_01_stock_quote_p1.jsp?txtSymbol=SANKO

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