

**Business Overview**

Operates the business of manufacturing parts made from Aluminium and Zinc according to customers' specification by using High-Pressure Diecasting method or "HPDC" and Gravity. The Company also provides service of designing mould and then subcontract mould manufacturing companies to manufacture mould to be used in production of such parts by customers' specification.

**Financial Statement**

	2023	2022	2021	2020
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**Income Statement (MB)**

	2023	2022	2021	2020
Revenues	769.57	717.66	651.25	450.82
Expenses	699.48	689.10	632.09	478.68
Net Profit (Loss)	54.62	21.80	13.50	-35.42

**Balance Sheet (MB)**

	2023	2022	2021	2020
Assets	541.99	513.67	500.64	434.82
Liabilities	285.61	305.25	313.81	261.48
Shareholders' Equity	256.38	208.42	186.84	173.33

**Cash Flow (MB)**

	2023	2022	2021	2020
Operating	90.44	80.12	0.71	24.71
Investing	-12.48	-39.90	-6.46	-18.37
Financing	-54.52	-44.09	3.52	4.93

**Financial Ratio**

	2023	2022	2021	2020
EPS (Baht)	0.17	0.07	0.04	-0.12
GP Margin (%)	18.40	13.47	13.36	8.96
NP Margin (%)	7.10	3.04	2.07	-7.86
D/E Ratio (x)	1.11	1.46	1.68	1.51
ROE (%)	23.50	11.03	7.50	-18.40
ROA (%)	13.28	5.63	4.10	-6.39

**Business Plan**

- Apply technology and innovation to be utilized in production line in order to increase the efficiency of production line to be up dat
- The supervision of cost to enable the competitions domestic and international
- As of year 2024, we do not have any additional investment as we would like to produce in fullest capacity at this moment

**Sustainable Development Plan**

Continuous development in all areas and using various strategies to improve the Company's performance.

**Business Highlight**

To become the experts in all metal diecasting, resulting in different kinds of products. The Company can provide a variety of molds to match the demands of the customers completely.

**Performance and Analysis****Business Performance Summary**

**Q42023** The Company had a net profit of 10.406 MB, an increase from the previous year of 3.370 MB. or 47.90 %, with the following main factors:

- 1.Increase revenue sales from the previous year about for 1.43% mainly due to sales increase from new customer and existing customer increased order volume.
- 2.Decrease in cost of raw material prices during the 4th quarter of 2023 and compared to the 4th quarter of 2022, the average purchase price of raw materials per quarter decreased by 7.3%.

**FY2023** The company had a net profit of 54.616 MB., an increase from the year 2022 of 32.601 MB. or 148.09% was mainly due to an increase in sales volume and production efficiency was increase which impact cost down.

In addition to the main factors above, the Company continues to improve quality and service including marketing strategies and continually research and develop new products to increase customer base and future sales. In terms of production cost the company will be increase production efficiency at full capacity and manage production resources for maximum efficiency

**Key Milestones**

- 2013** The Company trades its stocks for the first day in mai.
- 2015** The Extraordinary General Shareholder's Meeting (1st/2015) came to the resolution for allowing the increase in registered capital of 37.34 MB or 74,681,625 share, increasing the registered capital from 113 MB. to 150.34 MB. or the total 300,681,625 shares, at 0.50 Baht per share.
- 2018** The Company had changed the registered the capital since there had been an increase in investment. To the new amount of 199.39 MB. at 0.50 Baht per share.
- 2022** The Company's registered capital is 158.33 MB. The paid-in Capital of 158.33 MB. with the total of 316,662,232 shares

**Risk Management Policy**

1. Risks from relying on major customers The Company's business is producing goods according to the customers' orders. In 2022, there were major customers with the total sales ratio of more than 50% of the total sales and services. This means that the revenue of the Company may be affected if the major customers adjust their orders.The company has the policy to control the sales made to each of the clients to be no more than 30% of the total sales volume. This is to prevent any effect to the company's revenue should the major clients were to change.
2. Risks from the fluctuation in the costs of main raw materials ,Aluminum. The price often fluctuates,and the Company had agreed with some customers to adjust the price of goods according to the price closely and plan the orders in advance to reduce the risks of materials shortages.
3. Risks from quality control Products quality is a significant factor for the automobile industry that the manufacturers all pay attention to . Any errors may result in losing the customers or orders cancellation if the products are not up to standard. The Company, therefore, has regulated clear KPI regarding defects and has invested equipment to inspect and control the quality according to the standard set by the customer, resulting in the consumers' confident and trusts in the business under the international standards.

**Recent Awards and Recognitions**

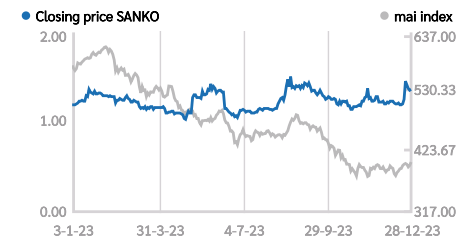
Received the TCC Awards 2023, Outstanding Ethics Award, from the Thai Chamber of Commerce and the Board of Trade of Thailand.

**Revenue Structure**

Revenue From Operations	99%
Others	1%

**Stock Information**

mai / INDUS

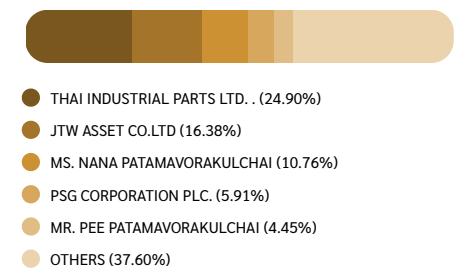


	SANKO	INDUS	mai
as of 28/12/23			
P/E (X)	8.59	32.75	109.18
P/BV (X)	1.79	1.26	2.17
Dividend yield (%)	1.51	3.09	1.53
	28/12/23	30/12/22	30/12/21
Market Cap (MB)	440.16	389.49	536.87
Price (B/Share)	1.39	1.23	1.74
P/E (X)	8.59	22.24	125.41
P/BV (X)	1.79	1.93	2.92

CG Report:

**Major Shareholders**

as of 29/02/2024

**Company Information and Contact**

- 🌐 <http://www.sankothai.net>
- ✉️
- ☎️ 0-3301-0701-5, 0-2597-9780-2
- 🏠 3/14 Rojana Industrial Park, Moo 2, Tambol Nong Bua, Amphur Ban Khai Rayong 21120
- 🔗 Other Trading Info. : [https://www.settrade.com/C04\\_01\\_stock\\_quote\\_p1.jsp?txtSymbol=SANKO](https://www.settrade.com/C04_01_stock_quote_p1.jsp?txtSymbol=SANKO)