



**Business Overview**

Operates the business of manufacturing parts made from Aluminium and Zinc according to customers' specification by using High-Pressure Diecasting method or "HPDC" and Gravity. The Company also provides service of designing mould and then subcontract mould manufacturing companies to manufacture mould to be used in production of such parts by customers' specification.

**Financial Statement**

	6M24	6M23	2023	2022
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**Income Statement (MB)**

Revenues	418.50	391.15	769.57	717.66
Expenses	371.27	351.46	699.48	689.10
Net Profit (Loss)	36.92	29.50	54.62	21.80

**Balance Sheet (MB)**

Assets	539.48	533.28	541.99	513.67
Liabilities	258.84	302.01	285.61	305.25
Shareholders' Equity	280.64	231.27	256.38	208.42

**Cash Flow (MB)**

Operating	43.58	10.91	90.44	80.12
Investing	-3.68	-3.17	-12.48	-39.90
Financing	-53.15	4.56	-54.52	-44.09

**Financial Ratio**

EPS (Baht)	0.12	0.09	0.17	0.07
GP Margin (%)	20.04	19.53	18.40	13.47
NP Margin (%)	8.82	7.54	7.10	3.04
D/E Ratio (x)	0.92	1.31	1.11	1.46
ROE (%)	24.24	22.66	23.50	11.03
ROA (%)	14.47	11.94	13.28	5.63

**Business Plan**

- Apply technology and innovation to be utilized in production line in order to increase the efficiency of production line to be up dat
- The supervision of cost to enable the competitions domestic and international
- As of year 2024, we do not have any additional investment as we would like to produce in fullest capacity at this moment

**Sustainable Development Plan**

Continuous development in all areas and using various strategies to improve the Company's performance.

**Business Highlight**

To become the experts in all metal diecasting, resulting in different kinds of products. The Company can provide a variety of molds to match the demands of the customers completely.

**Performance and Analysis**

**Business Performance Summary**

**In the 2nd quarter ended June 30, 2024** The Company had a net profit of baht 14.750 million, an increase from the previous year of baht 2.147 million 17.04 %, with the following main factors:

1. Increased revenue sales from the previous year about of baht 4,266 million or 2.32% mainly due to the company's sales increase from new customer and existing customer increased order volume. From the operating results in this quarter increased from the previous year, which was caused by the main factors above The Company continues to improve quality and service including marketing strategies and continually research and develop new products to increase customer base and future sales. In terms of production cost the company will be increase production efficiency at full capacity and manage production resources for maximum efficiency

**Key Milestones**

- 2013** The Company trades its stocks for the first day in mai.
- 2015** The Extraordinary General Shareholder's Meeting (1st/2015) came to the resolution for allowing the increase in registered capital of 37.34 MB or 74,681,625 share, increasing the registered capital from 113 MB. to 150.34 MB. or the total 300,681,625 shares, at 0.50 Baht per share.
- 2018** The Company had changed the registered the capital since there had been an increase in investment. To the new amount of 199.39 MB. at 0.50 Baht per share.
- 2024** The Company's registered capital is 158.33 MB. The paid-in Capital of 158.33 MB. with the total of 316,662,232 shares

**Risk Management Policy**

1. Risks from relying on major customers The Company's business is producing goods according to the customers' orders. In 2023, there were major customers with the total sales ratio of more than 53% of the total sales and services. This means that the revenue of the Company may be affected if the major customers adjust their orders. The company has the policy to control the sales made to each of the clients to be no more than 30% of the total sales volume. This is to prevent any effect to the company's revenue should the major clients were to change.
2. Risks from the fluctuation in the costs of raw materials Diecasting requires Aluminum bar as the main material. The prices have fluctuated, and the Company had agreed with some customers to adjust the price of goods according to the price closely and plan the orders in advance to reduce the risks of materials shortages.
3. Risks from quality control Products quality is a significant factor for the automobile industry that the manufacturers all pay attention to . Any errors may result in losing the customers or orders cancellation if the products are not up to standard. The Company, therefore, has regulated clear KPI regarding defects and has invested equipment to inspect and control the quality according to the standard set by the customer, resulting in the consumers' confident and trusts in the business under the international standards.

**Recent Awards and Recognitions**

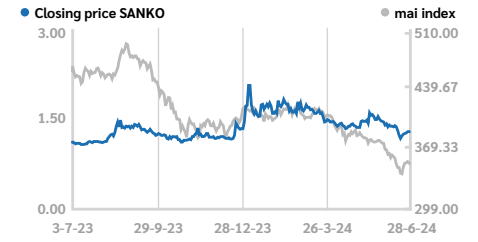
Received the TCC Awards 2023, Outstanding Ethics Award, from the Thai Chamber of Commerce and the Board of Trade of Thailand.

**Revenue Structure**

Revenue From Operations	98.45%
Others Income	1.42%
Finance Income	0.13%

**Stock Information**

mai / INDUS



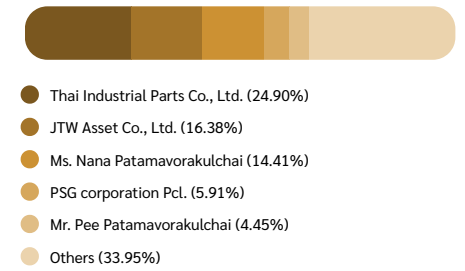
as of 28/06/24	SANKO	INDUS	mai
P/E (X)	7.14	15.28	40.95
P/BV (X)	1.53	1.13	1.79
Dividend yield (%)	2.96	2.95	2.06

	28/06/24	28/12/23	30/12/22
Market Cap (MB)	427.49	440.16	389.49
Price (B/Share)	1.35	1.39	1.23
P/E (X)	7.14	8.59	22.24
P/BV (X)	1.53	1.79	1.93

CG Report:

**Major Shareholders**

as of 31/07/2024



**Company Information and Contact**

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- Other Trading Info. : [https://www.settrade.com/C04\\_01\\_stock\\_quote\\_p1.jsp?txtSymbol=SANKO](https://www.settrade.com/C04_01_stock_quote_p1.jsp?txtSymbol=SANKO)

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