

**Business Overview**

Operates the business of manufacturing parts made from Aluminium and Zinc according to customers' specification by using High-Pressure Diecasting method or "HPDC" and Gravity. The Company also provides service of designing mould and then subcontract mould manufacturing companies to manufacture mould to be used in production of such parts by customers' specification.

Financial Statement

	9M24	9M23	2023	2022
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Income Statement (MB)

Revenues	636.63	577.08	769.57	717.66
Expenses	562.25	521.51	699.48	689.10
Net Profit (Loss)	58.60	44.21	54.62	21.80

Balance Sheet (MB)

Assets	550.53	537.00	541.99	513.67
Liabilities	248.20	291.02	285.61	305.25
Shareholders' Equity	302.32	245.98	256.38	208.42

Cash Flow (MB)

Operating	65.88	38.89	90.44	80.12
Investing	-11.20	-6.39	-12.48	-39.90
Financing	-70.78	-7.88	-54.52	-44.09

Financial Ratio

EPS (Baht)	0.19	0.14	0.17	0.07
GP Margin (%)	19.75	19.02	18.40	13.47
NP Margin (%)	9.21	7.66	7.10	3.04
D/E Ratio (x)	0.82	1.18	1.11	1.46
ROE (%)	25.17	22.91	23.50	11.03
ROA (%)	16.35	12.23	13.28	5.63

Business Plan

- Apply technology and innovation to be utilized in production line in order to increase the efficiency of production line to be up dat
- The supervision of cost to enable the competitions domestic and international
- In 2025, investment in purchasing land and machinery to support customer orders from overseas.

Sustainable Development Plan

Continuous development in all areas and using various strategies to improve the Company's performance.

Business Highlight

To become the experts in all metal diecasting, resulting in different kinds of products. The Company can provide a variety of molds to match the demands of the customers completely.

Performance and Analysis**Business Performance Summary**

In the Q3 ended September 30, 2024 The Company had a net profit of baht 21.683 million, an increase from the previous year of baht 6.976 million 47.43 %, with the following main factors: Increased revenue sales from the previous year about of baht 31.137 million or 16.99% mainly due to the company's sales increase from new customer and existing customer increased order volume. In addition to the main factors above, The Company continues to improve quality and service including marketing strategies and continually research and develop new products to increase customer base and future sales. In terms of production cost the company will be increase production efficiency at full capacity and manage production resources for maximum efficiency

Key Milestones

2013 The Company trades its stocks for the first day in mai.

2015 The Extraordinary General Shareholder's Meeting (1st/2015) came to the resolution for allowing the increase in registered capital of 37.34 MB or 74,681,625 share, increasing the registered capital from 113 MB. to 150.34 MB. or the total 300,681,625 shares, at 0.50 Baht per share.

2018 The Company had changed the registered the capital since there had been an increase in investment. To the new amount of 199.39 MB. at 0.50 Baht per share.

2024 The Company's registered capital is 158.33 MB. The paid-in Capital of 158.33 MB. with the total of 316,662,232 shares

Risk Management Policy

1. Risks from relying on major customers The Company's business is producing goods according to the customers' orders. In 2023, there were major customers with the total sales ratio of more than 53% of the total sales and services. This means that the revenue of the Company may be affected if the major customers adjust their orders. The company has the policy to control the sales made to each of the clients to be no more than 30% of the total sales volume. This is to prevent any effect to the company's revenue should the major clients were to change.
2. Risks from the fluctuation in the costs of raw materials Diecasting requires Aluminum bar as the main material. The prices have fluctuated, and the Company had agreed with some customers to adjust the price of goods according to the price closely and plan the orders in advance to reduce the risks of materials shortages.
3. Risks from quality control Products quality is a significant factor for the automobile industry that the manufacturers all pay attention to . Any errors may result in losing the customers or orders cancellation if the products are not up to standard. The Company, therefore, has regulated clear KPI regarding defects and has invested equipment to inspect and control the quality according to the standard set by the customer, resulting in the consumers' confident and trusts in the business under the international standards.

Recent Awards and Recognitions

Received the TCC Awards 2023, Outstanding Ethics Award, from the Thai Chamber of Commerce and the Board of Trade of Thailand.

Revenue Structure

Revenue From Operations	98.29%
Other Income	1.61%
Finance Income	0.1%

Stock Information

mai / INDUS



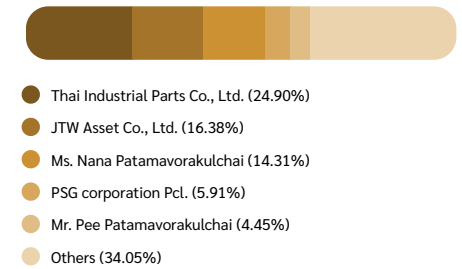
as of 30/09/24	SANKO	INDUS	mai
P/E (X)	6.53	14.92	38.03
P/BV (X)	1.44	1.16	1.79
Dividend yield (%)	3.13	2.85	2.10

	30/09/24	28/12/23	30/12/22
Market Cap (MB)	405.33	440.16	389.49
Price (B/Share)	1.28	1.39	1.23
P/E (X)	6.53	8.59	22.24
P/BV (X)	1.44	1.79	1.93

CG Report:

**Major Shareholders**

as of 31/10/2024

**Company Information and Contact**

- <http://www.sankothai.net>
- ir@sankothai.net
- 0-3301-0701-5, 0-2005-3310
- 3/14 Rojana Industrial Park, Moo 2, Tambol Nong Bua, Amphur Ban Khai Rayong 21120
- Other Trading Info. : https://www.settrade.com/C04_01_stock_quote_p1.jsp?txtSymbol=SANKO