



Business Overview

Operates the business of manufacturing parts made from Aluminium and Zinc according to customers' specification by using High-Pressure Diecasting method or "HPDC" and Gravity. The Company also provides service of designing mould and then subcontract mould manufacturing companies to manufacture mould to be used in production of such parts by customers' specification.

Financial Statement

| | 3M25 | 3M24 | 2024 | 2023 |
|--|------|------|------|------|
|--|------|------|------|------|

Income Statement (MB)

| | | | | |
|-------------------|--------|--------|--------|--------|
| Revenues | 194.10 | 227.73 | 829.35 | 769.57 |
| Expenses | 174.98 | 199.17 | 735.45 | 699.48 |
| Net Profit (Loss) | 13.69 | 22.17 | 69.04 | 54.62 |

Balance Sheet (MB)

| | | | | |
|----------------------|--------|--------|--------|--------|
| Assets | 589.39 | 536.44 | 547.14 | 541.99 |
| Liabilities | 263.20 | 257.89 | 234.63 | 285.61 |
| Shareholders' Equity | 326.19 | 278.56 | 312.50 | 256.38 |

Cash Flow (MB)

| | | | | |
|-----------|--------|--------|--------|--------|
| Operating | 29.49 | 32.46 | 88.56 | 90.44 |
| Investing | -7.75 | -3.85 | -24.45 | -12.48 |
| Financing | -10.50 | -28.96 | -78.92 | -54.52 |

Financial Ratio

| | | | | |
|---------------|-------|-------|-------|-------|
| EPS (Baht) | 0.04 | 0.07 | 0.22 | 0.17 |
| GP Margin (%) | 19.25 | 20.56 | 19.49 | 18.40 |
| NP Margin (%) | 7.05 | 9.74 | 8.32 | 7.10 |
| D/E Ratio (x) | 0.81 | 0.93 | 0.75 | 1.11 |
| ROE (%) | 20.03 | 23.77 | 24.27 | 23.50 |
| ROA (%) | 15.00 | 14.80 | 17.24 | 13.28 |

Business Plan

- Apply technology and innovation to be utilized in production line in order to increase the efficiency of production line to be up dat
- The supervision of cost to enable the competitions domestic and international
- In 2025, investment in installing Solar roof top purchasing land and machinery to support customer orders from overseas.

Sustainable Development Plan

Continuous development in all areas and using various strategies to improve the Company's performance.

Business Highlight

To become the experts in all metal diecasting, resulting in different kinds of products. The Company can provide a variety of molds to match the demands of the customers completely.

Performance and Analysis

Business Performance Summary

In the 1st quarter ended March 31, 2025 The Company had a net profit of baht 13.691 million, an decrease from the previous year of baht 8.480 million 38.25 %, with the following main factors:

1. Sales revenue decreased by 34.391 million baht (or 15.28%) compared to the previous year, due to a decline in customer orders. This was driven by the domestic economic downturn, global market uncertainties, and the U.S. tariff policies imposed on Thailand.
2. The cost of sales ratio this quarter was 80.7% of revenue, an increase from the previous year. This was mainly due to a 2.2% rise in the cost of key raw materials compared to the prior year. Additionally, in January, the minimum wage was adjusted upward by 11% from the previous rate.

Key Milestones

2013 The Company trades its stocks for the first day in mai.

2015 The Extraordinary General Shareholder's Meeting (1st/2015) came to the resolution for allowing the increase in registered capital of 37.34 MB or 74,681,625 share, increasing the registered capital from 113 MB. to 150.34 MB. or the total 300,681,625 shares, at 0.50 Baht per share.

2018 The Company had changed the registered the capital since there had been an increase in investment. To the new amount of 199.39 MB. at 0.50 Baht per share.

2025 The Company's registered capital is 158.33 MB. The paid-in Capital of 158.33 MB. with the total of 316,662,232 shares

Risk Management Policy

1. Risks from relying on major customers The Company's business is producing goods according to the customers' orders. In 2024, there were major customers with the total sales ratio of more than 47% of the total sales and services. This means that the revenue of the Company may be affected if the major customers adjust their orders. The company has the policy to control the sales made to each of the clients to be no more than 30% of the total sales volume. This is to prevent any effect to the company's revenue should the major clients were to change.
2. Risks from the fluctuation in the costs of raw materials Diecasting requires Aluminum bar as the main material. The prices have fluctuated, and the Company had agreed with some customers to adjust the price of goods according to the price closely and plan the orders in advance to reduce the risks of materials shortages.
3. Risks from quality control Products quality is a significant factor for the automobile industry that the manufacturers all pay attention to . Any errors may result in losing the customers or orders cancellation if the products are not up to standard. The Company, therefore, has regulated clear KPI regarding defects and has invested equipment to inspect and control the quality according to the standard set by the customer, resulting in the consumers' confident and trusts in the business under the international standards.

Recent Awards and Recognitions

Received the TCC Awards 2024, Outstanding Ethics Award, from the Thai Chamber of Commerce and the Board of Trade of Thailand.

Revenue Structure

| | |
|-------------------------|--------|
| Revenue From Operations | 98.21% |
| Other Income | 1.67% |
| Finance Income | 0.12% |

Stock Information

mai / INDUS



| as of 31/03/25 | SANKO | INDUS | mai |
|--------------------|-------|-------|-------|
| P/E (X) | 4.77 | 17.25 | 37.47 |
| P/BV (X) | 1.05 | 0.85 | 1.22 |
| Dividend yield (%) | 4.81 | 5.32 | 3.80 |

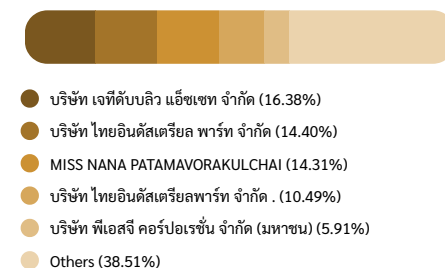
| | 31/03/25 | 30/12/24 | 28/12/23 |
|-----------------|----------|----------|----------|
| Market Cap (MB) | 329.33 | 373.66 | 440.16 |
| Price (B/Share) | 1.04 | 1.18 | 1.39 |
| P/E (X) | 4.77 | 5.41 | 8.59 |
| P/BV (X) | 1.05 | 1.24 | 1.79 |

CG Report:



Major Shareholders

as of 17/03/2025



Company Information and Contact

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- Other Trading Info : https://www.settrade.com/C04_01_stock_quote_p1.jsp?txtSymbol=SANKO