

**Business Overview**

Operates the business of manufacturing parts made from Aluminium and Zinc according to customers' specification by using High-Pressure Diecasting method or "HPDC" and Gravity. The Company also provides service of designing mould and then subcontract mould manufacturing companies to manufacture mould to be used in production of such parts by customers' specification.

Financial Statement

	6M25	6M24	2024	2023
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Income Statement (MB)

Revenues	370.52	418.50	829.35	769.57
Expenses	340.41	371.27	735.45	699.48
Net Profit (Loss)	25.06	36.92	69.04	54.62

Balance Sheet (MB)

Assets	558.42	539.48	547.14	541.99
Liabilities	236.69	258.84	234.63	285.61
Shareholders' Equity	321.73	280.64	312.50	256.38

Cash Flow (MB)

Operating	56.78	43.58	88.56	90.44
Investing	-10.85	-3.68	-24.45	-12.48
Financing	-34.73	-53.15	-78.92	-54.52

Financial Ratio

EPS (Baht)	0.08	0.12	0.22	0.17
GP Margin (%)	19.34	20.04	19.49	18.40
NP Margin (%)	6.76	8.82	8.32	7.10
D/E Ratio (x)	0.74	0.92	0.75	1.11
ROE (%)	18.99	24.24	24.27	23.50
ROA (%)	13.99	14.47	17.24	13.28

Business Plan

- Apply technology and innovation to be utilized in production line in order to increase the efficiency of production line to be up dat
- The supervision of cost to enable the competitions domestic and international
- In 2025, investment in installing Solar roof top purchasing land and machinery to support customer orders from overseas.

Sustainable Development Plan

Continuous development in all areas and using various strategies to improve the Company's performance.

Business Highlight

To become the experts in all metal diecasting, resulting in different kinds of products. The Company can provide a variety of molds to match the demands of the customers completely.

Performance and Analysis**Business Performance Summary**

In the 2nd quarter end of June 30, 2025 The Company had a net profit of baht 11.370 million, and decrease from the previous year of baht 3.380 million 22.92 %, with the following main factors:

1. Sales revenue decreased by 13.948 million baht (or 7.43%) compared to the previous year, due to a decline in customer orders. This was driven by the domestic economic downturn, global market uncertainties, and the U.S. tariff policies imposed on Thailand.
2. The cost of sales ratio for this quarter was 80.2% of revenue, a decrease from the previous year due to efficient production control and effective labor cost management.
3. Selling and administrative expenses amounted to 26.19 million baht, an increase of 5.429 million baht or 26.14 percent, due to export costs and import taxes on goods to the United States (Tax Tariff), which can be refunded.

Key Milestones

2013 The Company trades its stocks for the first day in mai.

2015 The Extraordinary General Shareholder's Meeting (1st/2015) came to the resolution for allowing the increase in registered capital of 37.34 MB or 74,681,625 share, increasing the registered capital from 113 MB. to 150.34 MB. or the total 300,681,625 shares, at 0.50 Baht per share.

2018 The Company had changed the registered the capital since there had been an increase in investment. To the new amount of 199.39 MB. at 0.50 Baht per share.

2025 The Company's registered capital is 158.33 MB. The paid-in Capital of 158.33 MB. with the total of 316,662,232 shares

Risk Management Policy

1. Risks from relying on major customers The Company's business is producing goods according to the customers' orders. In 2024, there were major customers with the total sales ratio of more than 47% of the total sales and services. This means that the revenue of the Company may be affected if the major customers adjust their orders. The company has the policy to control the sales made to each of the clients to be no more than 30% of the total sales volume. This is to prevent any effect to the company's revenue should the major clients were to change.
2. Risks from the fluctuation in the costs of raw materials Diecasting requires Aluminum bar as the main material. The prices have fluctuated, and the Company had agreed with some customers to adjust the price of goods according to the price closely and plan the orders in advance to reduce the risks of materials shortages.
3. Risks from quality control Products quality is a significant factor for the automobile industry that the manufacturers all pay attention to . Any errors may result in losing the customers or orders cancellation if the products are not up to standard. The Company, therefore, has regulated clear KPI regarding defects and has invested equipment to inspect and control the quality according to the standard set by the customer, resulting in the consumers' confident and trusts in the business under the international standards.

Recent Awards and Recognitions

Received the TCC Awards 2024, Outstanding Ethics Award, from the Thai Chamber of Commerce and the Board of Trade of Thailand.

Revenue Structure

Revenue From Operations	97.54%
Finance Income	0.12%
Tax income (expense)	0.96%
Other Income	1.38%

Stock Information

mai / INDUS



as of 30/06/25	SANKO	INDUS	mai
P/E (X)	4.03	17.18	60.02
P/BV (X)	0.75	0.74	1.15
Dividend yield (%)	6.49	5.88	3.94

	30/06/25	30/12/24	28/12/23
Market Cap (MB)	243.83	373.66	440.16
Price (B/Share)	0.77	1.18	1.39
P/E (X)	4.03	5.41	8.59
P/BV (X)	0.75	1.24	1.79

CG Report:

**Major Shareholders**

as of 17/03/2025

● บริษัท JTW ASSET CO.,LTD. (16.38%)
● บริษัท ไทยอินดัสเตรียล พาร์ต จำกัด (14.40%)
● MISS NANA PATAMAVORAKULCHAI (14.31%)
● บริษัท THAI INDUSTRIAL PARTS LTD. . (10.49%)
● บริษัท PSG CORPORATION PLC. (5.91%)
● Others (38.51%)

Company Information and Contact

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